

Objectives

Explain What is a Learning Organization

Define a Learning Organization

Explain Why Build a Learning Organization

Explain List the Characteristics of a Learning Organization

Explain Corrective Learning

Explain Transformational Learning

Describe the Various Aspects of Learning Organization

Describe Steps to Build a Learning Organization

Describe The Building Blocks of a Learning Organization

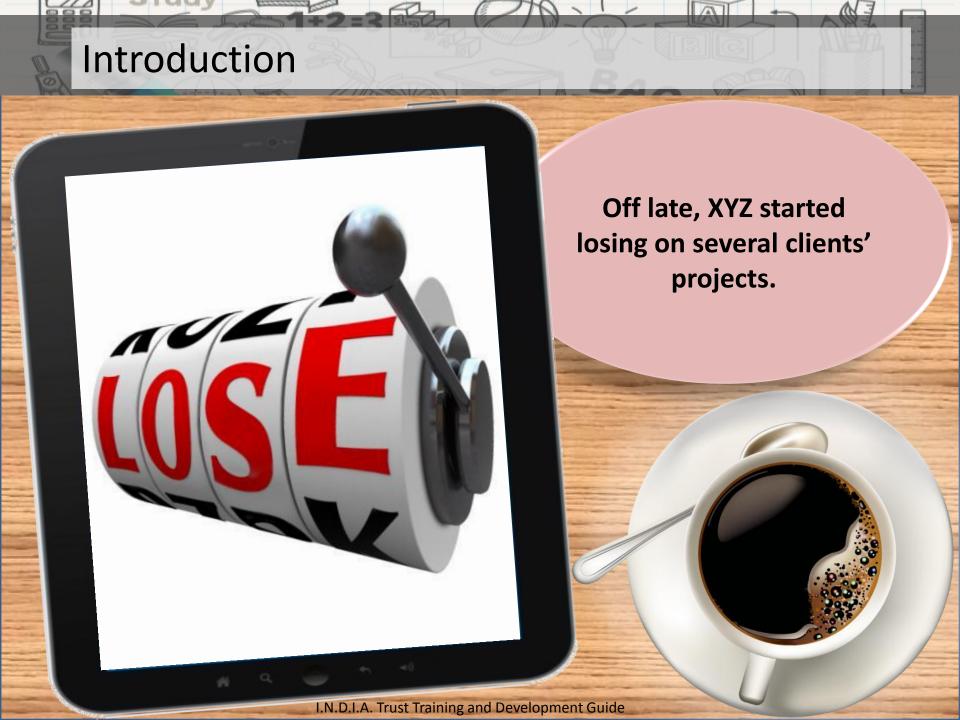
Explain the Factors Driving Learning in an Organization

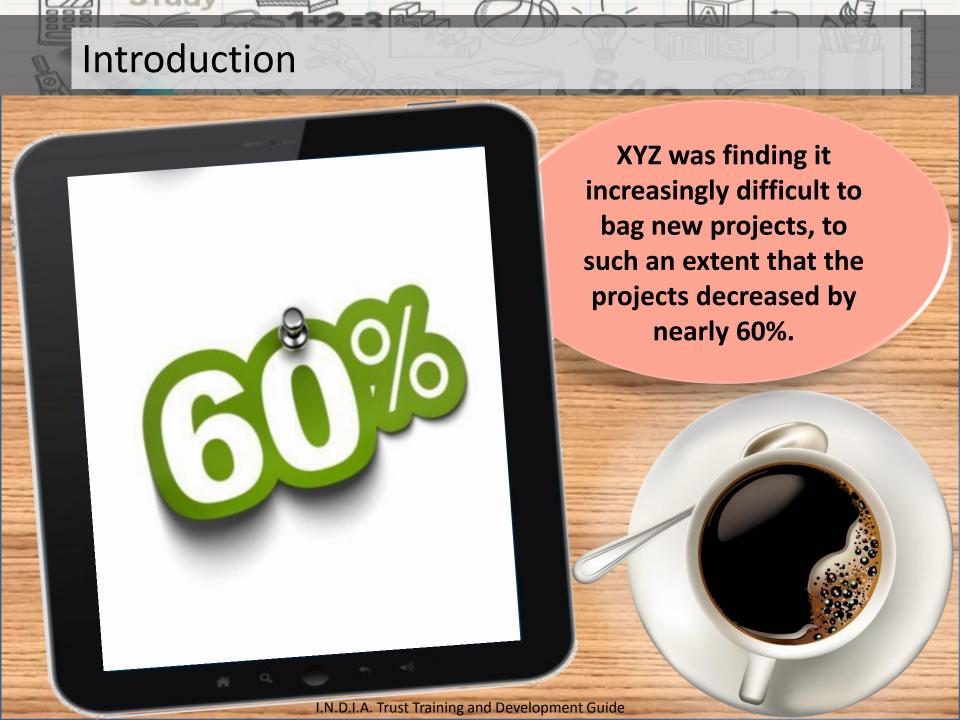














The company's top management knew that if things were to continue the same way, they would have to close shop.



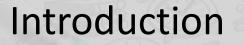
Introduction



People from different strategic departments were gathered for a discussion to understand the reason for losing projects to its competitors.

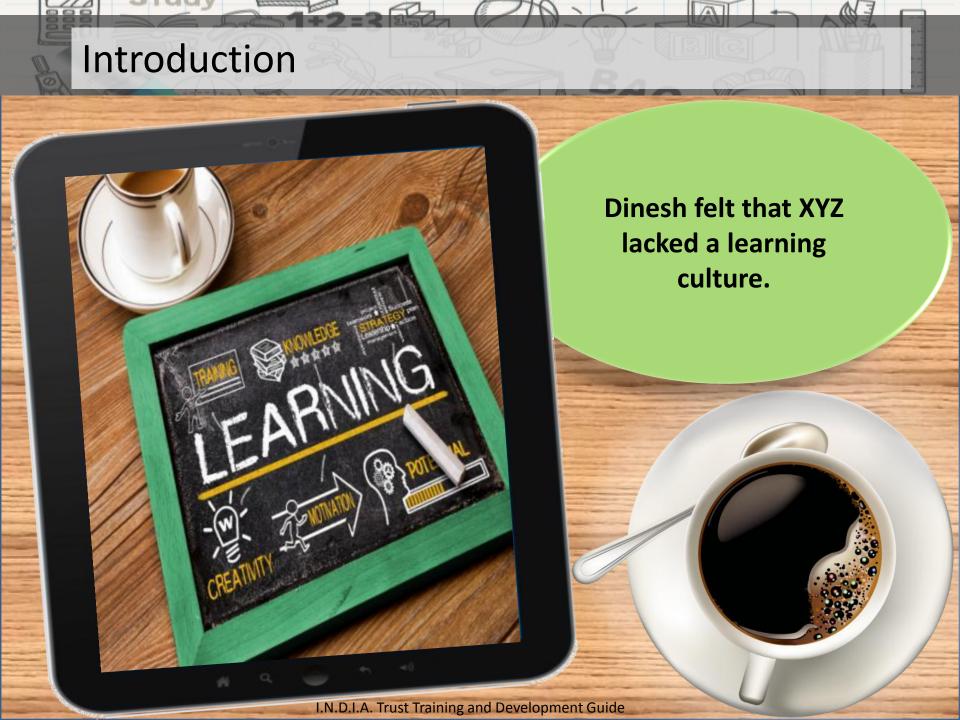




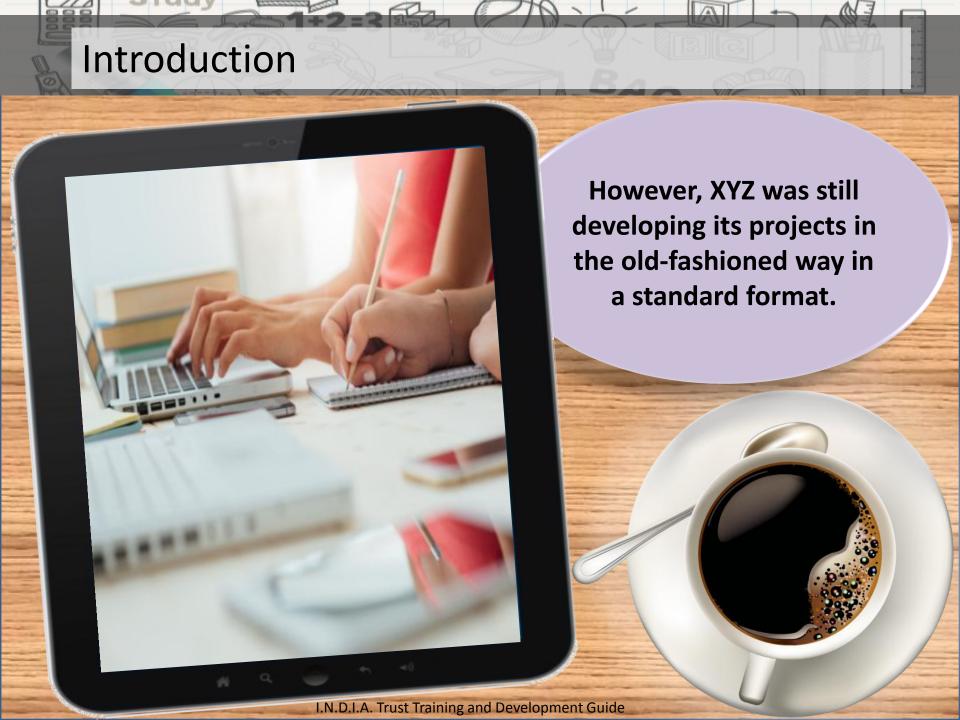










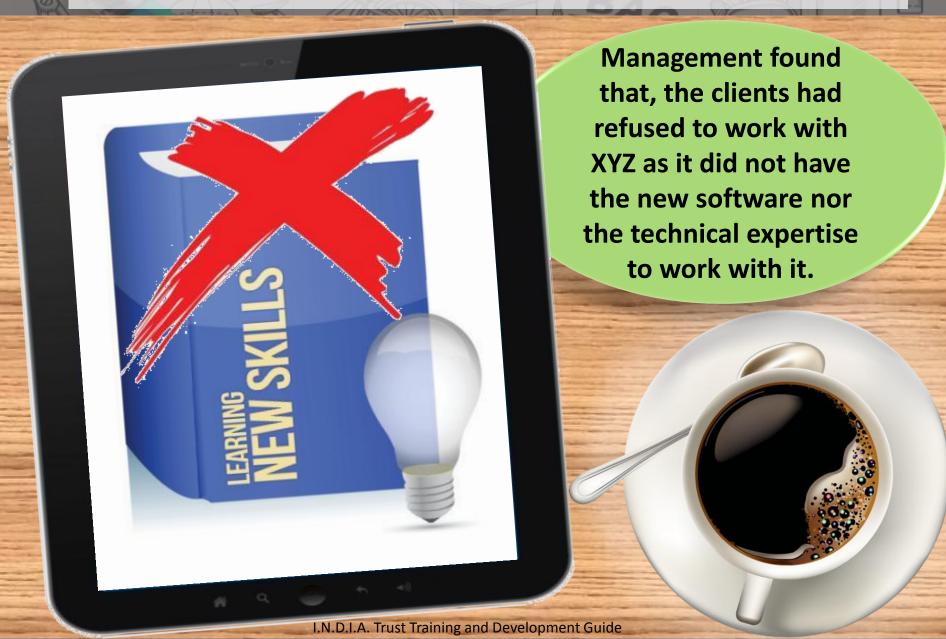


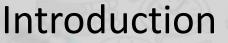
Introduction

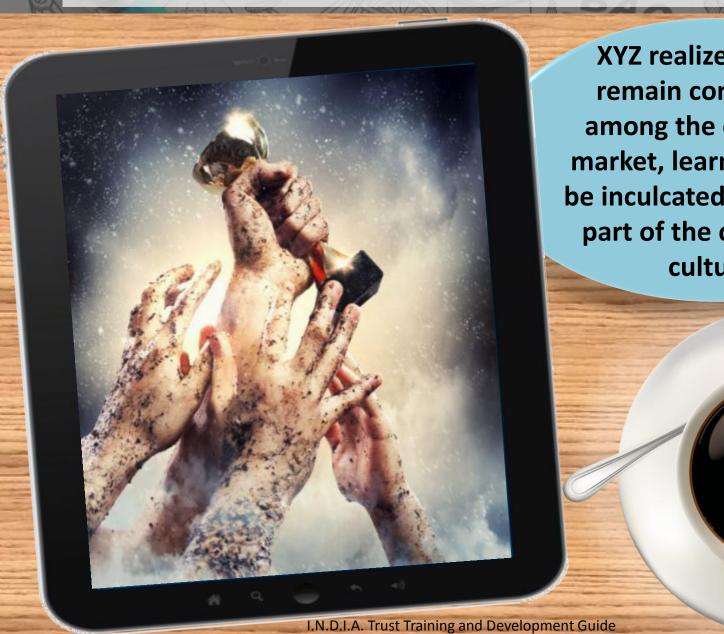




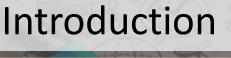
Introduction



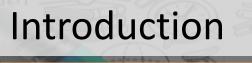




XYZ realized that to remain competitive among the cut-throat market, learning should be inculcated as a crucial part of the company's culture.

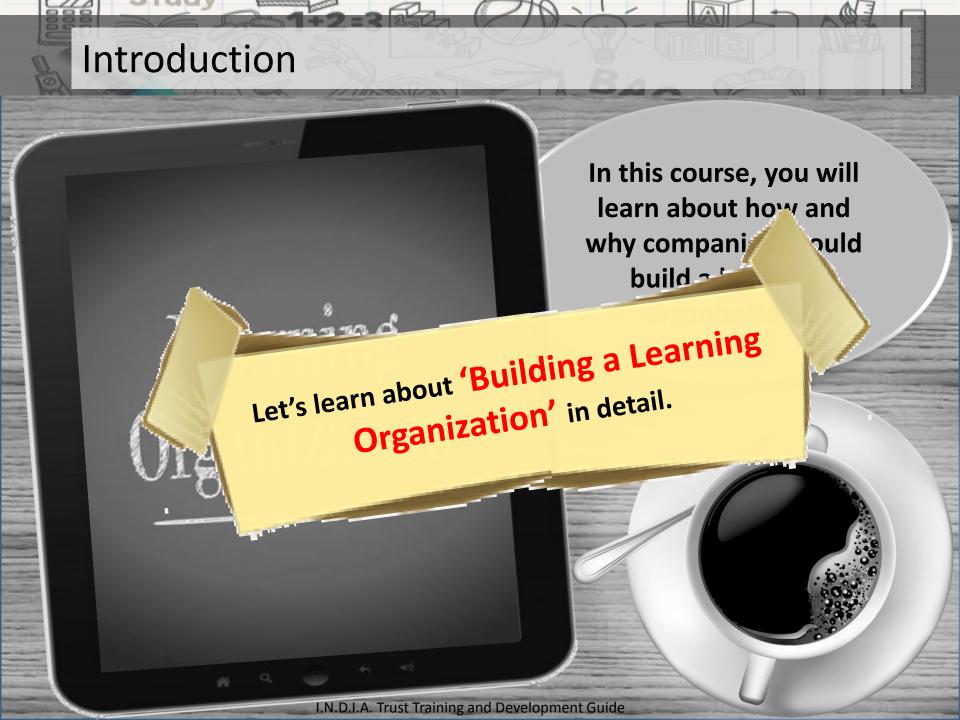








In this course, you will learn about how and why companies should build a learning organization.



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Explain the Factors Driving Learning in an Organization

What is a Learning Organization?

- A 'Learning Organization' is an organization that is adept at generating, adopting, and transmitting knowledge, and changing its behavior to reflect the newly acquired knowledge and insights.
- Such an organization continuously strives to provide its employees access to relevant, practical information.



What is a Learning Organization?



- These kind of relevant, practical information can empower them to improve both their individual as well as organizational performance.
- In a 'Learning Organization', learning happens at the whole organization level and involves creating a culture where learning is implanted, communicated and understood by all that there is a place to seek information.



Roll your mouse over the icon, to learn more.



The concept of a learning organization is not a new one. It flourished in the 1990s, stimulated by Peter M. Senge's, The Fifth Discipline and countless other publications, workshops, and websites.



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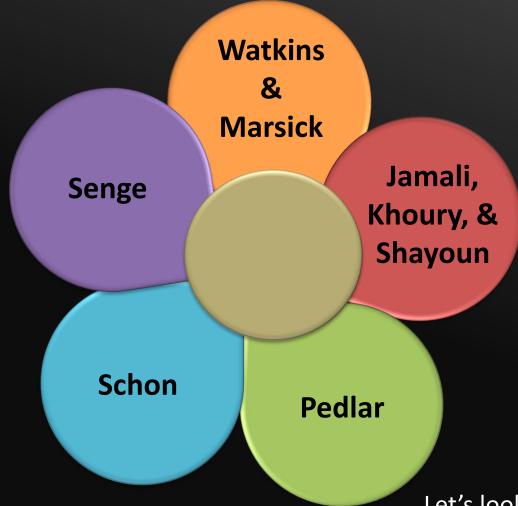
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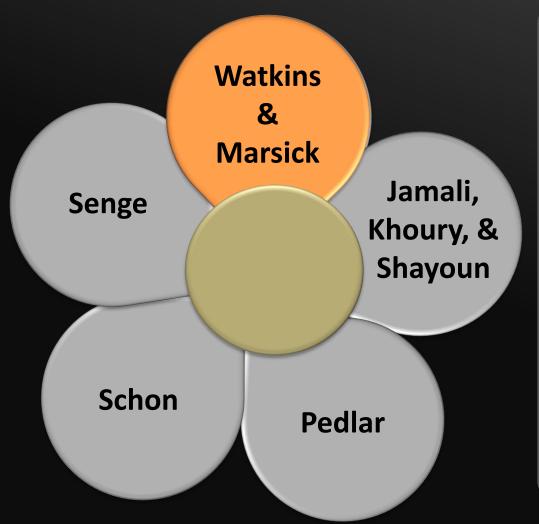
Explain the Factors Driving Learning in an Organization

The 'Learning Organization' has been defined in several different ways by various scholars. Some of the definitions given by scholars are as follows:



Let's look at each in detail.

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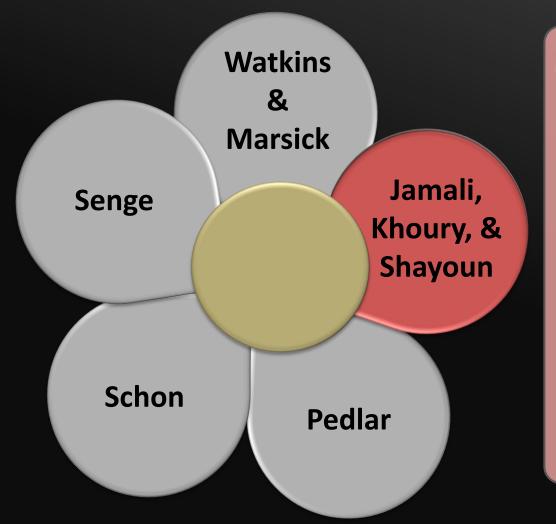


Watkins & Marsick defines a 'Learning Organization' as follows:

 "Learning organizations are characterized by total employee involvement in a process of collaboratively conducted, collectively accountable change directed towards shared values or principles."

Let's look at each in detail.

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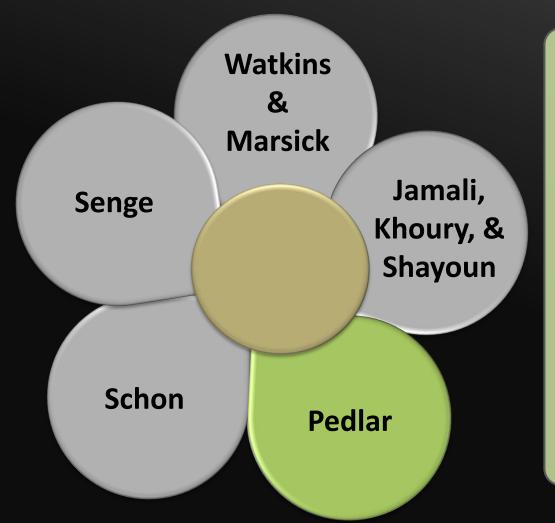


Jamali, Khoury, & Shayoun (2006) defines a 'Learning Organization' as follows:

"A type of organization that promotes continual organizational renewal by weaving/embedding a set of core processes that nurture a positive propensity to learn, adapt, and change."

Let's look at each in detail.

The 'Learning Organization' has been defined in several different ways by various scholars. Some of the definitions given by scholars are as follows:



Pedlar defines a 'Learning Organization' as follows:

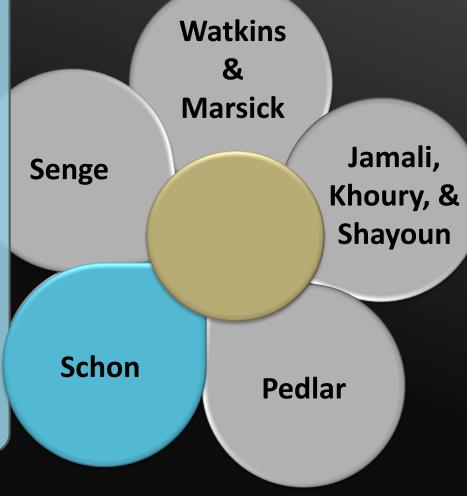
 "An organization which facilitates the learning of all its members and continuously transforms itself."

Let's look at each in detail.

Schon defines a 'Learning Organization' as follows:

"We must, in other words, become adept at learning. We must become able not only to transform our institutions, in response to changing situations and requirements; we must invent and develop institutions which are 'learning systems', that is to say, systems capable of bringing about their own continuing transformation."

n defined in several different ways by tions given by scholars are as follows:



Let's look at each in detail.

The 'Learning Organization' has been defined in several different ways by various scholars. Some of the definitions given by scholars are as follows:

Senge defines a 'Learning Organization' as follows:

"Organizations where people continually expand their capacity to create results they truly desire, where new and expansive patterns of thinking are nurtured, where collective aspiration is set free, and where people are continually learning how to learn together."

Watkins & **Marsick** Jamali, Senge Khoury, & Shayoun Schon **Pedlar**

Let's look at each in detail.

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Why Build a Learning Organization?

The main benefits of building a learning organization are:



A learning culture can help an organization to encourage its employees to innovate, seek out novel ideas and concepts and, experiment.



A learning culture can also help an organization to quickly adapt to changes and manage change effectively.

Why Build a Learning Organization?

The main benefits of building a learning organization are:



A learning culture can help an organization to maintain a competitive advantage in times of rapid changes in the market.



A continuous and sustained learning culture can help an organization encourage its workforce to achieve greater results and improve quality.

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So, what makes an organization, a 'Learning Organization'?

Some of the typical characteristics that are found in a 'Learning Organization' are as follows:

A learning organization is ready to research and ask questions, seek answers, discuss its weaknesses openly, and has the vision to adjust itself to changes.

A learning organization regularly challenges its basic assumptions about how things are done.

A learning organization follows an ideal prescriptive model where it helps individuals learn.

It tries to achieve results but at the same time also strives to understand how it achieves results.

It understands that strategic change is the key to continuous learning and transformation.



The core principle by which a learning organization works is by believing in a tendency towards shift, transformation or change.

A learning organization builds its learning culture at not only individual level but also at the group level and also within the entire organization.

A learning organization is a self-reflective organization and it strives to actively learn from its successes and failures.

A learning organization strives to build its IQ but also strives to build its EQ as well.

It continuously strives to overcome regular pattern behavior, overcome routine processes, and skilled incompetence.

It strives to foster deep change that takes continuous sustained effort for years, through continuous executive support, and a well-developed plan.

Roll your mouse over the icon, to learn more.

Types of Organizational Learning

Researchers have identified two types of learning in a learning organization:



Let's look at each in detail.

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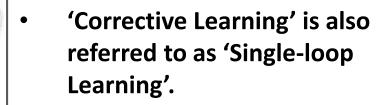
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Corrective Learning





Such a learning primarily focuses on corrections by discovering and rectifying faults, mistakes or errors of any kind that affects the organization.

Corrective Learning

Corrective

so

- Obviously, the purpose of such learning is to find such errors and then correct them and also make improvements to existing processes and procedures so that such errors do not get repeated.
- You should bear in mind that this type of learning by takes organizational structures, procedures, processes, or practices for granted and works rs of within them.

Organization

Corrective Learning

Corrective

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It does not intend to question them. Corrective Learning can be a key to the success of any organization including learning organizations.

This type of learning can help an organization propel efficiency and quality within its structures, procedures, processes, systems, or practices help overcome the defects within them.

Organization

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Transformational Learning

Transformational Learning

 'Transformational Learning' is also referred to as 'Double-loop Learning'.

 Such a learning primarily focuses on inquiring into the structures, procedures, processes, systems, norms, or practices that corrective learning had taken for granted.

Transformational Learning

Transformational Learning

This type of learning also involves a kind of correction but at the practical level. It helps an organization to take a reflective look at and analyze the most ingrained features of the organizational culture and improve them.

 As transformational learning questions an organization's deeply ingrained and firmly held opinions and beliefs; most organizations find it difficult to adopt transformational learning wholeheartedly.

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Transformational Learning

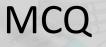
Transformational Learning

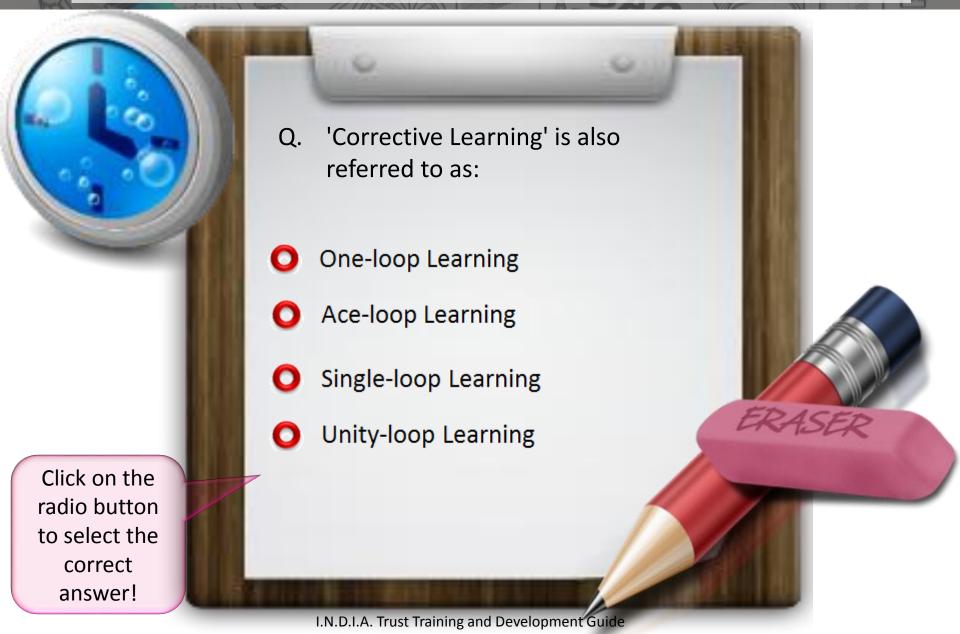
-culy.

This is the reason that very few organizations use transformational learning in their organization.

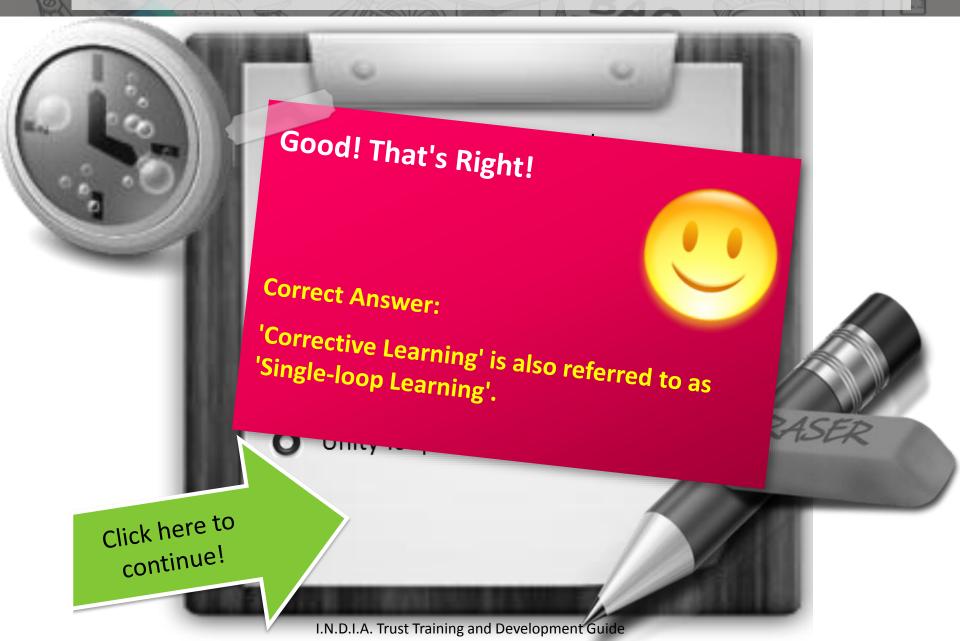
However, in order to take full advantage of a learning culture, organizations should find ways to break down their barriers and adopt such reflective learning.

__uons find it mational learning

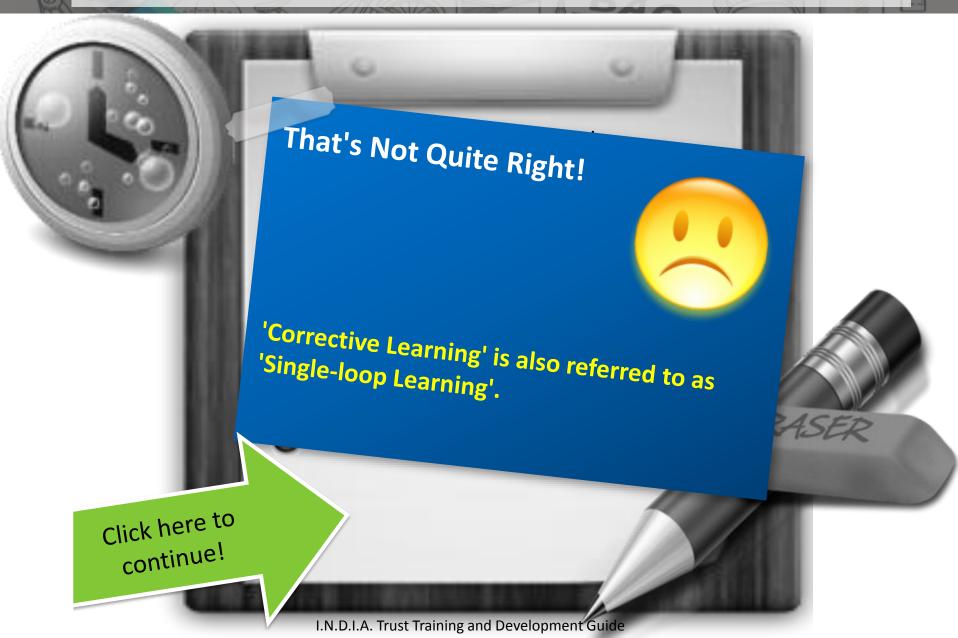












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Aspects of the Learning Organization

There are three chief aspects of any 'Learning Organization' as follows:



Let us look at each in detail.

Individual Aspect

Individual Aspect



- One of the first aspects that comes to the fore about a 'Learning Organization' is the individual aspect that it needs to take care of.
- A 'Learning Organization' should foster continuous learning for the individuals in the organization by providing a conducive environment and supporting leadership.

Individual Aspect

- ndividual Aspect Ir
- Hence, for the employees of a 'Learning Organization', the workplace is similar to a learning institution like a university college or school where they can pursue continuous learning and enhance their skills for furthering their individual careers.
- In a 'Learning Organization', for the individuals, learning becomes a habit. Also, their managers support such learning endeavors and the organization also supports the managers in supporting employee learning.

leadership.

Group Aspect

2

Group Aspect

Group Aspect:

- Another aspect that comes to the fore about a 'Learning Organization' is the group aspect and how learning affects the groups in an organization.
- At the group level, the learning endeavors being taken up by an organization should create an integrated movement of knowledge and experience across the organization.

Group Aspect

Group Aspect

 Knowledge here should include both explicit and demonstrated knowledge but also implicit knowledge such as emotional intelligence.

• At the group level, a 'Learning Organization' can strive to foster learning through open discussions among its employees, team discussions, exploration of novel ideas, using mistakes as an opportunity to learn, celebrating both team and individual achievements and continuously improving at the individual as well as group level.

of knowledge and cape.

Organizational Aspect



Organizational Aspect

- The third and final aspect that a 'Learning Organization' needs to take care of is the organizational aspect.
- It is but natural that all the efforts towards learning that are made in a 'Learning Organization' should be directed towards connecting learning to organizational transformation.

Organizational Aspect





- This is because the ultimate goal of any 'Learning Organization' is to achieve development and betterment of the organization through learning and transformation.
- Hence, it is crucial that the learning efforts in a 'Learning Organization' should be well-integrated and be a part of its daily processes and strategies rather than working on a stand-alone basis.

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Did you know? Roll your mouse over the icon, to learn more.

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Did You Know?



The role of the knowledge worker as a change agent involves at least one or more of the following skills and competencies:

- Facilitating
- Consulting
- Influencing
- Planning
- Visioning
- Communicating
- Strategizing
- Researching



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Steps to Build a Learning Organization

You should always keep in mind that in order to build a learning organization, you would need carry out consistent and ongoing change management.

Also, you would need proper and continuous communication strategies before, during, and after implementation.

Steps to Build a Learning Organization The following are the steps to be followed for building a learning organization: 2 3 6 Let's look at each in detail. I.N.D.I.A. Trust Training and Development Guide

- Step 1: Conducting an Organizational Assessment
 - The first step towards building a learning organization is to conduct a thorough organizational assessment.
 - The primary objective for carrying out such an assessment it to understand and analyze the leadership, culture, and, the organization's tolerance for change.

- Step 2: Creating a Strategic Plan
 - The second step towards building a learning organization is to create a well-defined strategic plan.
 - This strategic plan should be aligned with the organization's mission, vision, and values.

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- Step 2
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 - Thi org
- The strategic plan should clearly define the current position of the organization, the future position of the organization where it wants to reach, define the gap between where the organization is now and where it wants to be and to guide decision making throughout implementation and also in the future.

zation

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- Step 3: Documenting Knowledge
 - The third step towards building a learning organization is to properly and thoroughly document all the acquired information and knowledge through job audits or other collection methods such as team meetings, group discussions, surveys, employee forums etc.

- Step 4: Designing Procedures and Instructions
 - The fourth step towards building a learning organization is to design Standard Operating Procedures (SOPs) and work instructions.

Step 4: Designing Procedures and Instructions

Step 4: Designing Procedures and Instructions

4

Step 4

⊃ Th is t wo Proper designing and defining of such processes helps to ensure that the knowledge is portable can be transferred to each employee of the organization in a standard manner and that each employee receives the same information without any miscommunication or dilution.

ation and

- Step 5: Aligning Knowledge and Skills
 - The fifth step towards building a learning organization is to adjust and align the performance and training initiatives so that they map to the employee's job roles.
 - This alignment can help each employee to improve his/her skills and knowledge and contribute more fully to the organization.

- Step 6: Implementing Supporting Technology
 - The sixth step towards building a learning organization is to enforce and implement supporting technology throughout the organization.
 - Such technology can be of any form such as websites, learning portals, discussion forums, web-based training sites etc.

Step 6: Implementing Supporting Technology

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- Step 6
 - Thtothr
- Such technologies can help learning be easily and quickly accessible to all employees at the same time and also make it easy for the organization to make any changes to its contents in the future.
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Step 7: Evaluating and Realigning

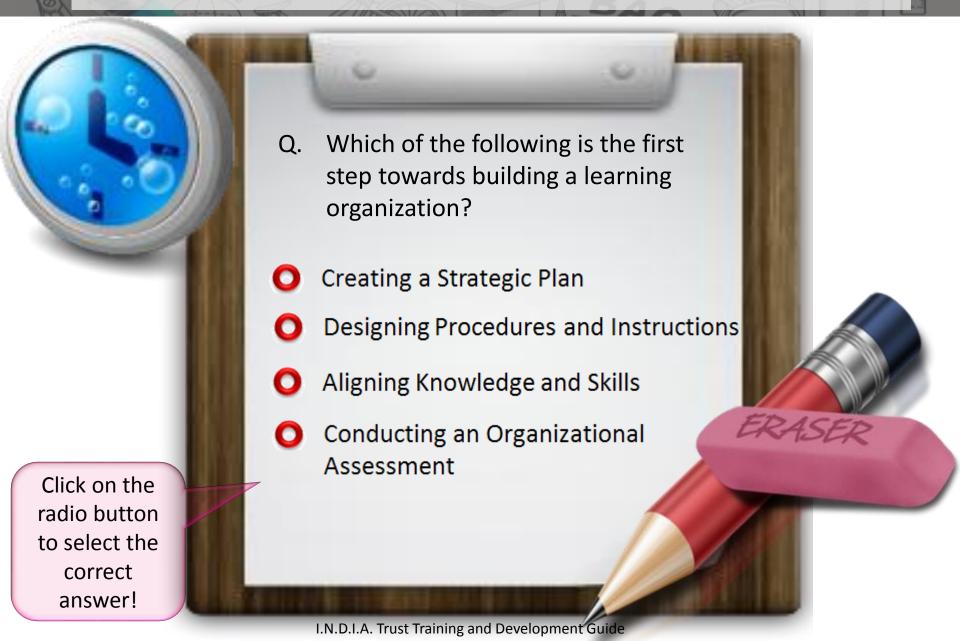
Step 7: Evaluating and Realigning

- Step 7
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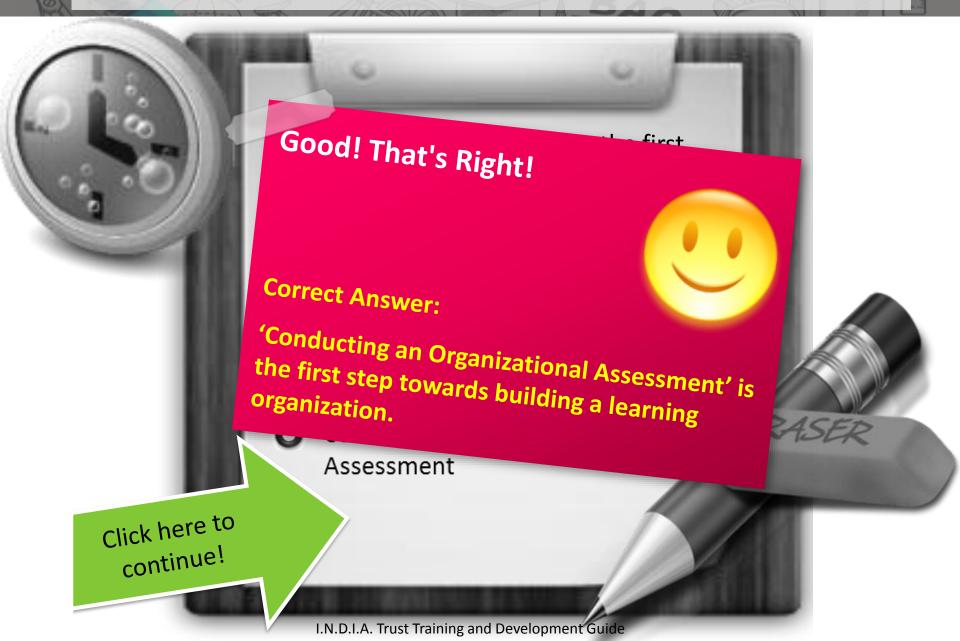
The main aim of measuring the progress is to identify the gaps between the current and desired position of the organization and make changes to the existing processes and methods tion's so that it helps build a holistic learning culture throughout the organization.

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The Building Blocks of a Learning Organization

There are three critical building blocks of any learning organization. It is absolutely crucial that if an organization wants to build a learning organization, it would need to work upon all these three critical building block. The three building blocks of a learning organization are:

- Encouraging Learning Environment
- Well-defined Learning Processes
- Leadership that Supports & Rewards Learning

Encouraging Learning Environment

Offer Mental Security

Admire Differences of Opinions

Be Open to Novel Ideas

Encourage Thoughtful Contemplation

There are four main factors that an organization should bear in mind to build an encouraging learning environment. The encouraging learning environment should be such that it should:



Encouraging Learning Environment

Offer Mental Security

Admire Differences of Opinions

Be Open to Novel Ideas

Encourage Thoughtful Contemplation

There are four main factors that an organization should bear in mind to build an encouraging learning environment. The encouraging learning environment should be such that it should:

Offer Mental Security:

 The learning environment should ensure that the employees feel safe and secure and do not fear being alienated or derogated when they express their views points or offer suggestions for improvements.

k at each in detail.

Encouraging Learning Environment

Offer Mental Security

Admire Differences of Opinions

Be Open to Novel Ideas

Encourage Thoughtful Contemplation

There are four main factors that an organization should bear in mind to build an encouraging learning on ing

 Employees should feel free to openly voice their doubts, queries, admit to their mistakes and be comfortable about taking up new responsibilities or skill learning without fearing failure.

improvements.

Encouraging Learning Environment

Offer Mental Security

Admire Differences of Opinions

Be Open to Novel Ideas

Encourage Thoughtful Contemplation

There are four main factors that an organization should bear in mind to build an encouraging learning environment. The encouraging learning environment should be such that it should:

Admire Differences of Opinions:

 The learning environment should encourage people to express their opposing ideas and viewpoints freely in front of their peers as well as seniors.

k at each in detail.

Encouraging Learning Environment

Offer Mental Security

Admire Differences of Opinions

Be Open to Novel Ideas

Encourage Thoughtful Contemplation

There are four main factors that an organization should bear in mind to build an encouraging learning on ing

 Also, each and every employee including the senior employees should listen to the differences with an unbiased attitude and accept the fresh thinking of other employees.

Encouraging Learning Environment

Offer Mental Security

Admire Differences of Opinions

Be Open to Novel Ideas

Encourage Thoughtful Contemplation

There are four main factors that an organization should bear in mind to build an encouraging learning environment. The encouraging learning environment should be such that it should:

Be Open to Novel Ideas:

 The learning environment should not only improve the current processes and approaches but also help employees to come up with new and novel ideas.

k at each in detail.

Encouraging Learning Environment

Offer Mental Security

Admire Differences of Opinions

Be Open to Novel Ideas

Encourage Thoughtful Contemplation

There are four main factors that an organization should bear in mind to build an encouraging learning on ing

 The learning environment should open up the employees' minds to innovate, experiment and try our novel ideas.

Encouraging Learning Environment

Offer Mental Security

Admire Differences of Opinions

Be Open to Novel Ideas

Encourage Thoughtful Contemplation

There are four main factors that an organization should bear in mind to build an encouraging learning environment. The encouraging learning environment should be such that it should:

Encourage Thoughtful Contemplation:

 The learning environment should encourage the organization to not only look at the productivity but also the quality of work delivered by their employees.

k at each in detail.

Encouraging Learning Environment

Offer Mental Security

Admire Differences of Opinions

Be Open to Novel Ideas

Encourage Thoughtful Contemplation

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Also, it should offer the
employees some time where
they can take time to reflect
upon a task that they completed
and learn from their mistakes
and improve upon whatever they
did well in the current task.

 Hence, the learning environment should allow time for a pause in the action and encourage thoughtful review of the organization's processes.

Let us look at each in detail.

tion

Well-defined Learning Processes

Well-defined Learning Processes

- Another critical building block of any learning organization are the well-defined learning processes within the organization.
- Such learning processes are defined by creating, collecting, translating, and spreading of information throughout the organization. Information can be gathered by experimenting with new ideas, processes and products, keeping track of customer, competitor, or technological trends in the market.



Well-defined Learning Processes

- Well-defined Learning Processes
- Another
 - This information is then further analyzed and any le: • interpreted to help develop well-defined learning well-d within processes.
- Once the learning processes have been defined, the next logical step is to ensure that this knowledge is Such le • defined shared in systematic and clearly defined ways. transla
 - Knowledge sharing can happen internally through post-project audits between the employees working on a project or externally by gathering information from customers to gain their perspectives on the organization's activities or challenges.

Leadership that Supports & Rewards Learning

Leadership that Supports & Rewards Learning

- The last but not the least building block of a learning organization is a leadership effort to support and reward learning at each level in the organization.
- It is the behavior an attitude of the leaders of the organization that can truly help an organization fully integrate a learning culture holistically throughout the organization.



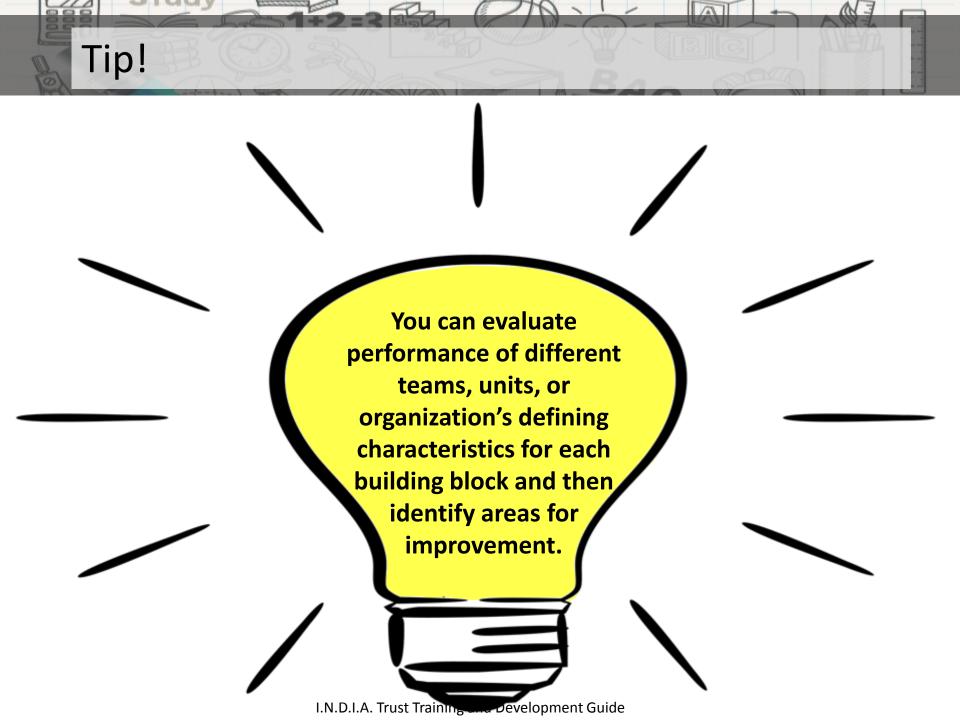
Leadership that Supports & Rewards Learning

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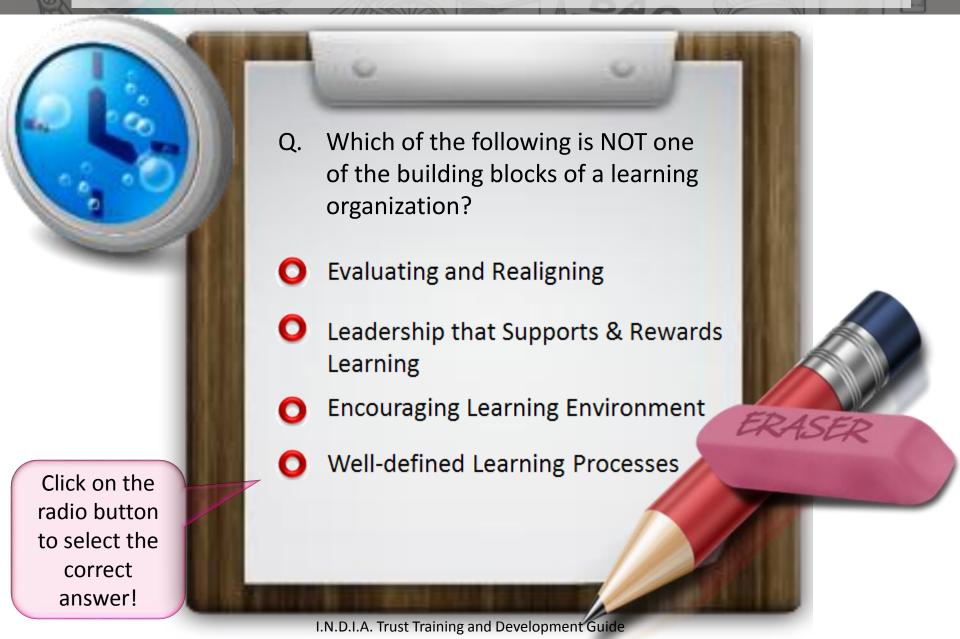
- The la: block (• leader: reward organiz
- Leaders should encourage open discussions and a culture of questioning, experimentation, reflective post-audits, innovation, spending time on problem identification, and inquisitiveness among the employees.
- It is the leaders truly he integrat holistica organiza
- Such attitude of leaders will help encourage employees to offer new ideas and options and offer their alternative points of view.

Roll your mouse over the icon, to learn more.







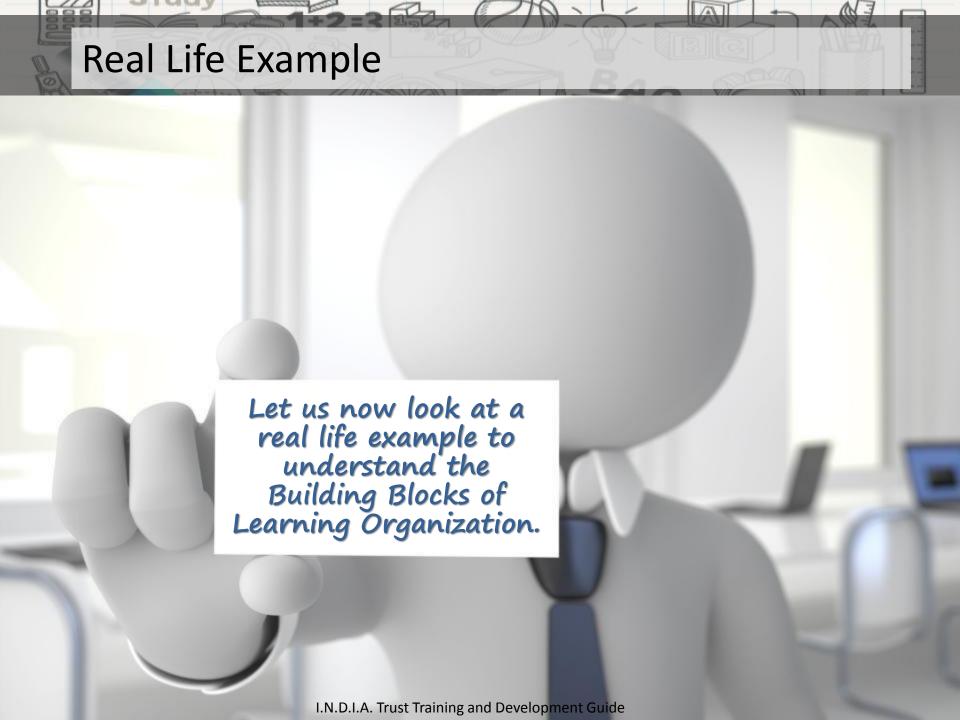












Real Life Example



Tristar Pharmaceuticals is a leading manufacturer of pharmaceutical drugs especially for the cardiovascular system.





Real Life Example



Now, Tristar wanted to expand into newer geographic areas.



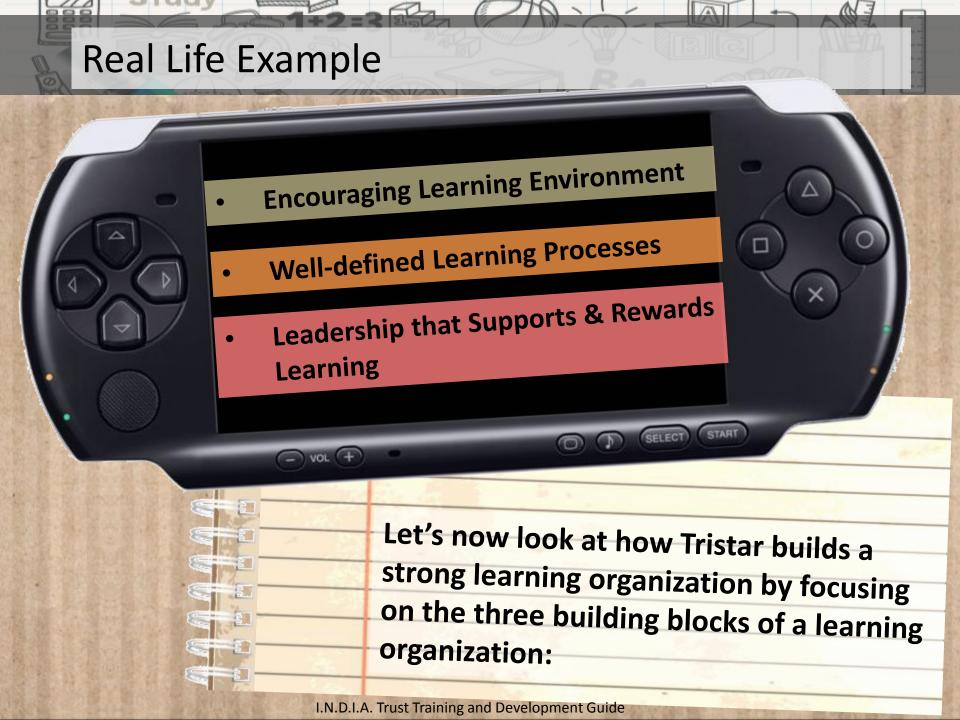


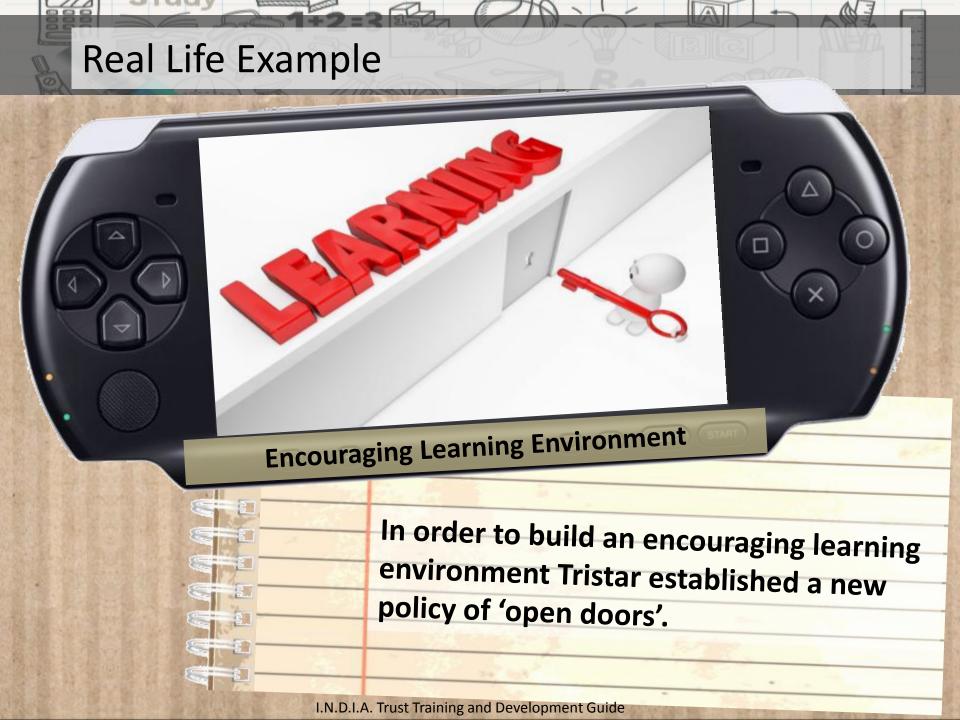
After carrying out an assessment, it found that as compared to its rival companies, it greatly lacked openness to experimentation, new ideas and information transfer.

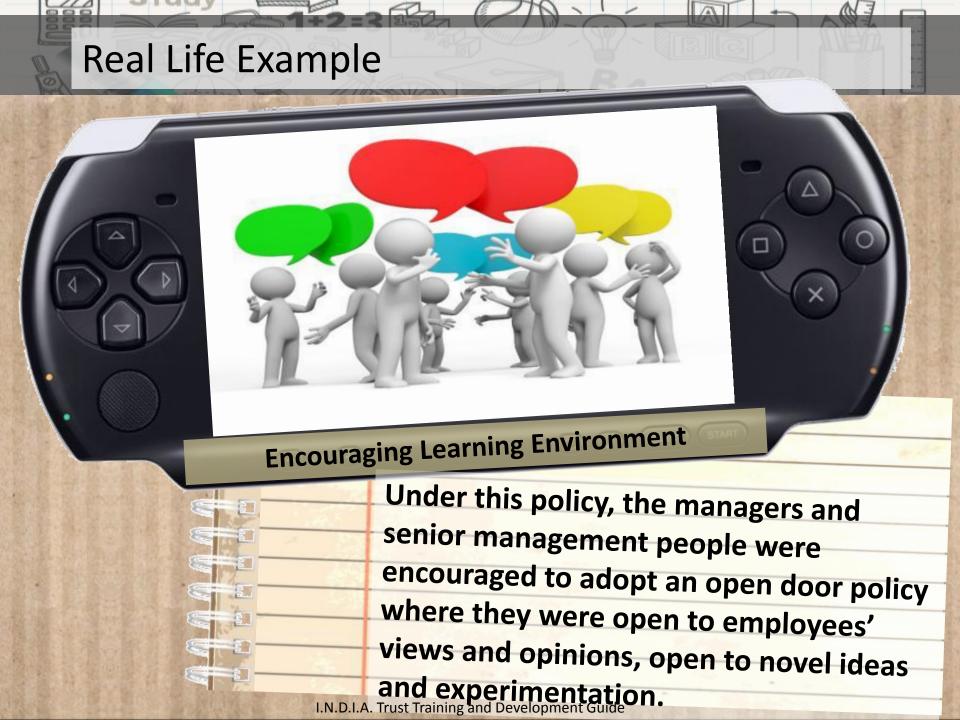
Real Life Example

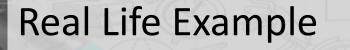


The management at Tristar knew that if it wanted to achieve its strategic goals of expansion, they would need to focus heavily on changing the organization's established culture.











Employees were also encouraged to follow a policy of 'blameless viewpoints' where they could report about any flaws in the system, people or processes without fear of reporting and without Sounding blaming.

I.N.D.I.A. Trust Training and Development Gade

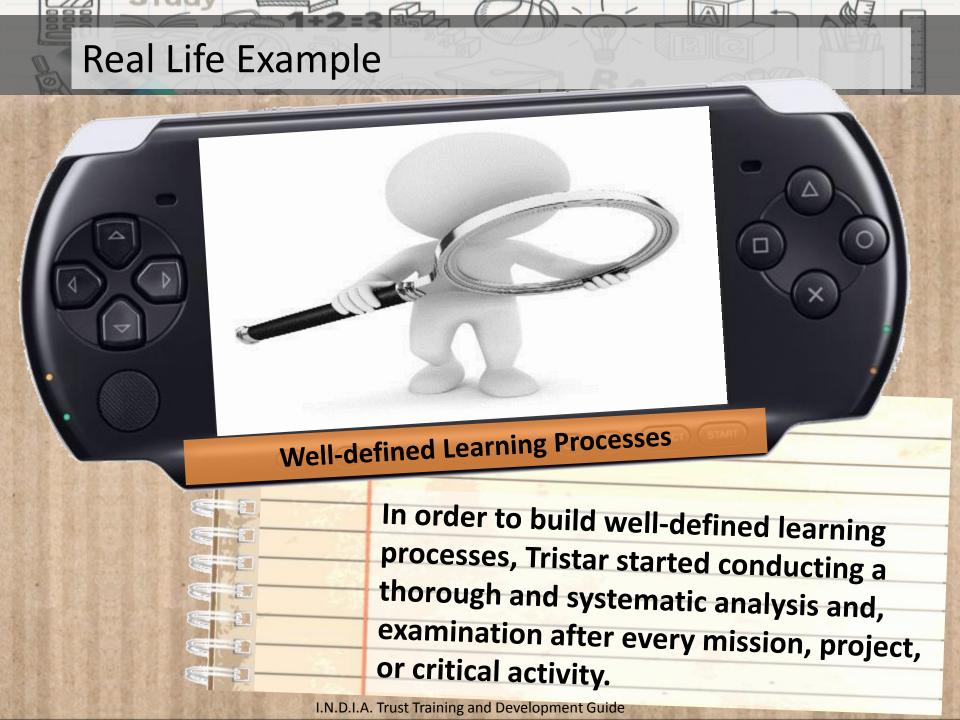
Real Life Example **Encouraging Learning Environment Impact of Encouraging Learning Environment:** When Tristar adopted the new policy that established an encouraging learning environment, it brought with it several benefits such as: Employees became more open to experimentation, to take risks and explore unknown options.

Real Life Example **Encouraging Learning Environment** Employees became more open in expressing their

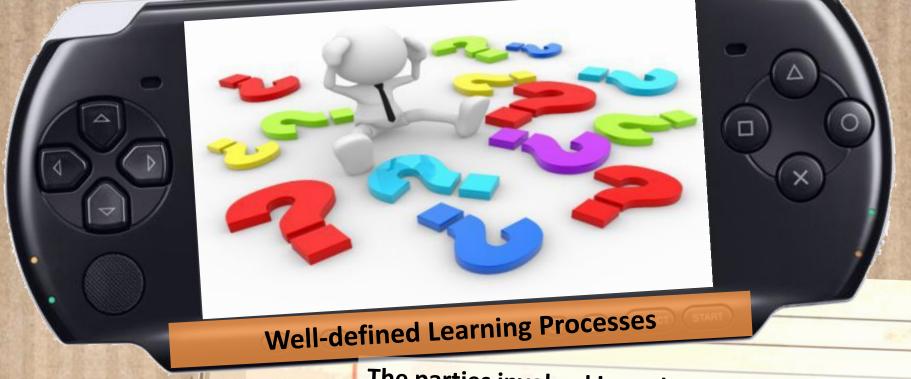
- Employees became more open in expressing their viewpoints and felt comfortable in disagreeing with others, accepting their mistakes, asking questions, and presenting novel ideas.
- Employees became more involved in reviewing organizational processes and how to improve them.

Real Life Example **Encouraging Learning Environment**

- Employees started reporting flaws and weaknesses in the system, people or processes more openly and amicably without sounding blameful and spreading animosity among themselves.
- Employees, managers as well as senior management understood the value of opposing ideas.



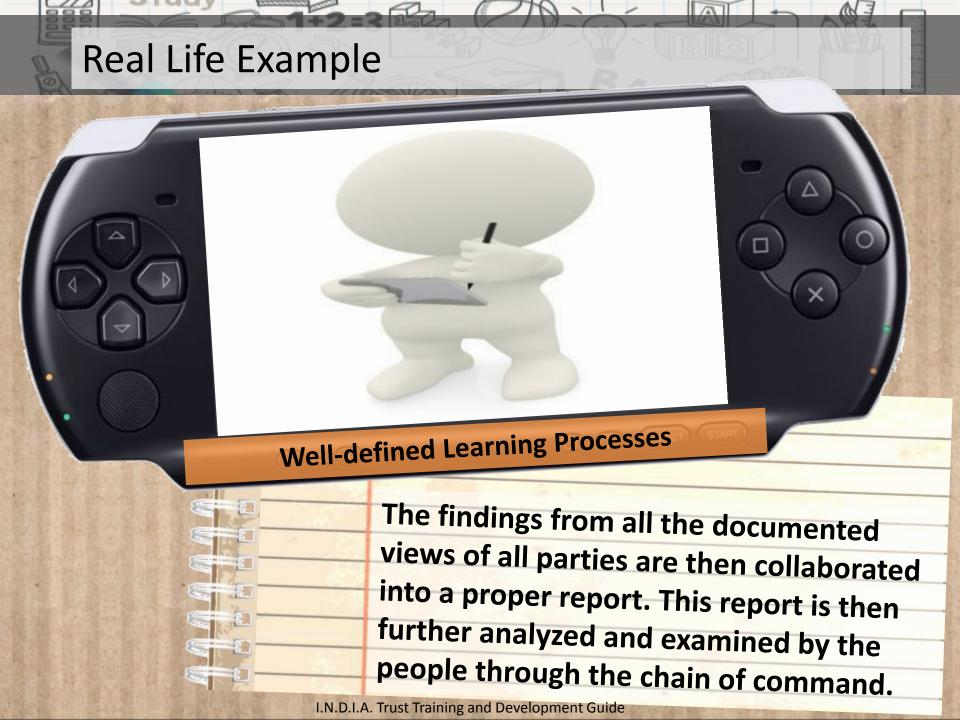


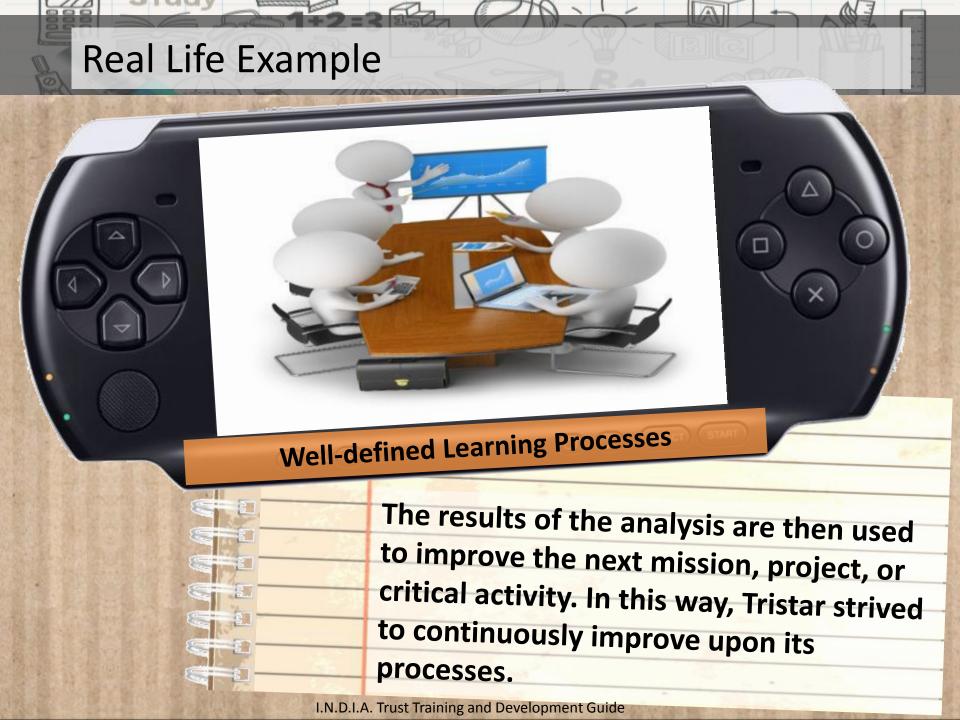


The parties involved in such tasks were asked to properly document their views on the particular activity pertaining to questions such as:

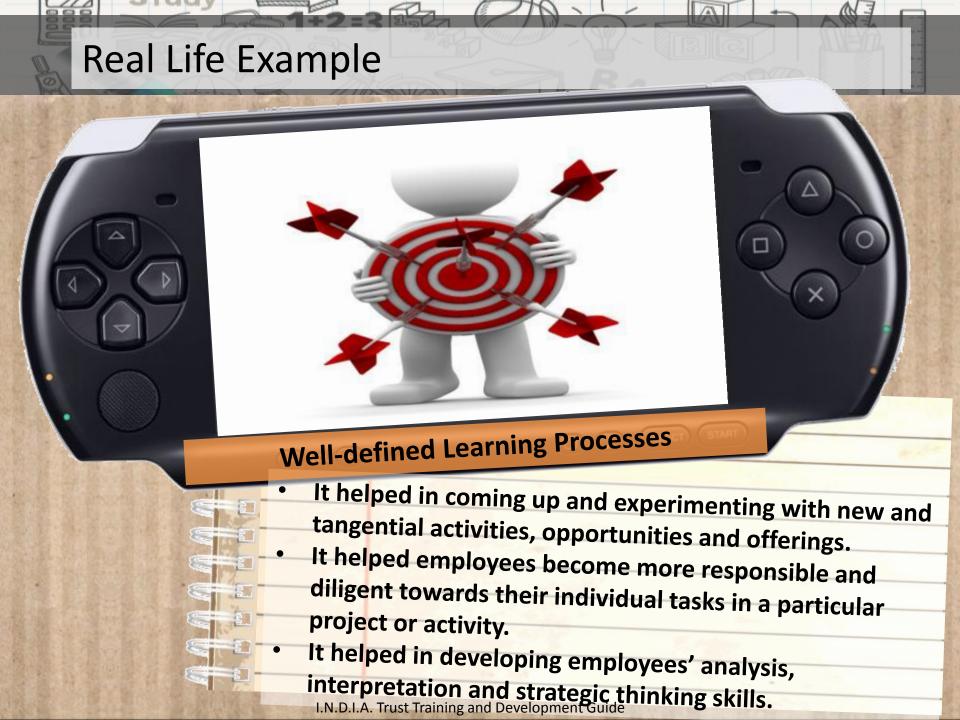
- What had you set out to do in this particular mission, project or activity?
- What actually happened? Why?
- What can you do better next time?

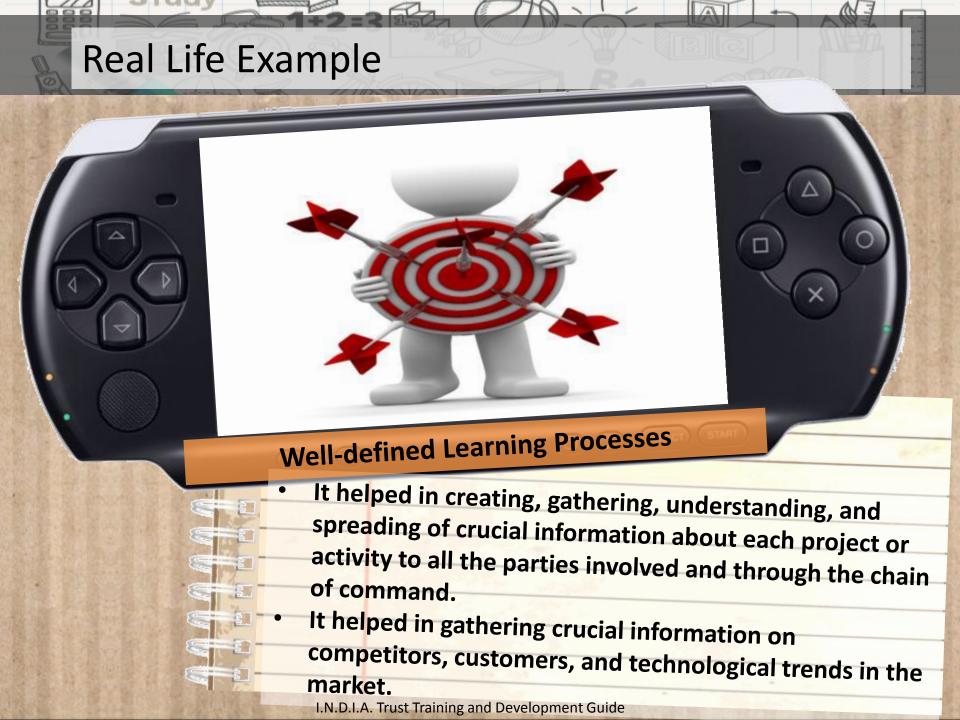
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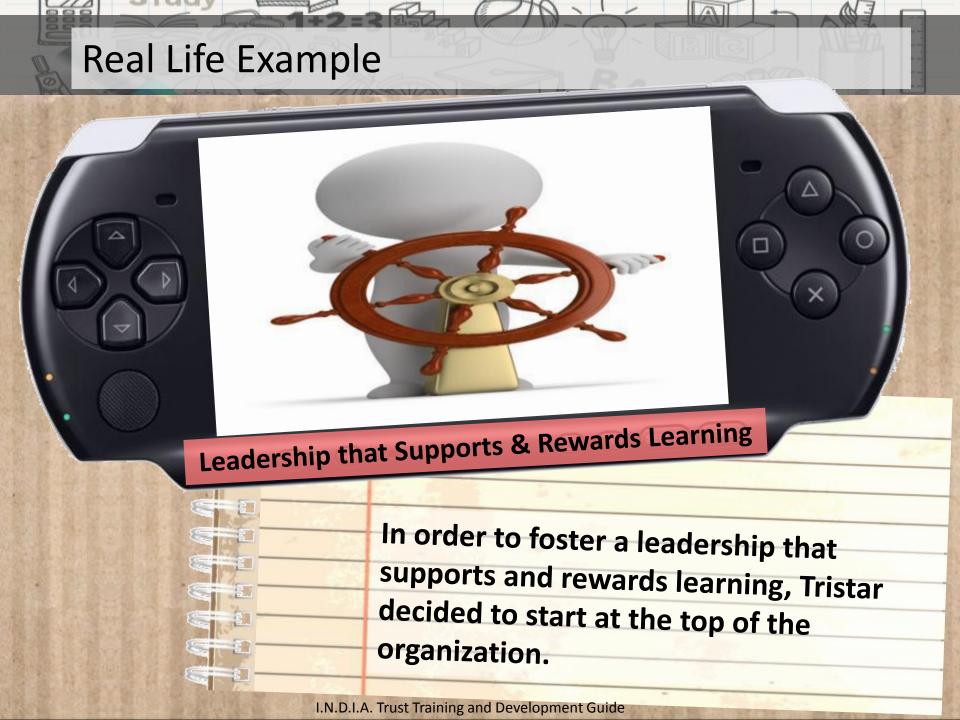


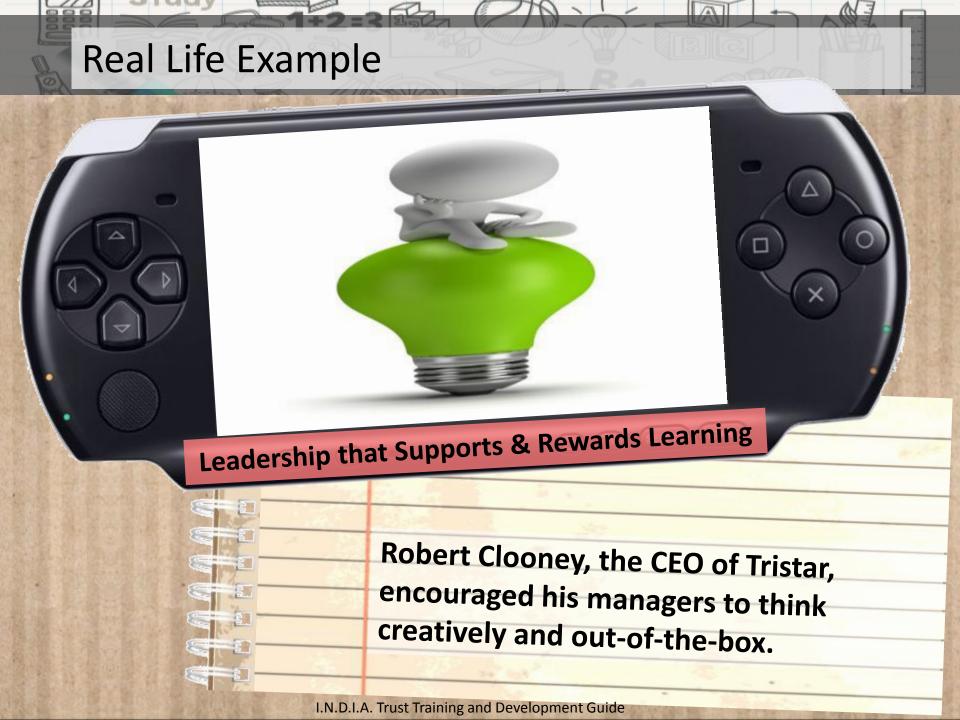


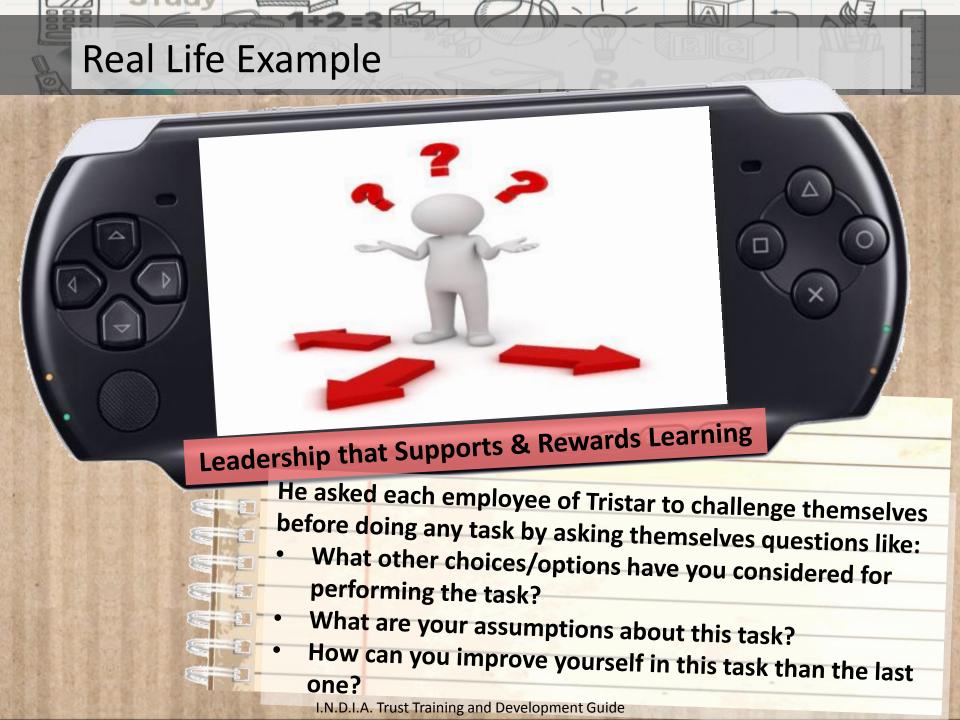
Real Life Example **Well-defined Learning Processes Impact of Well-defined Learning Processes:** When Tristar adopted the review policy that helped establish well-defined learning processes, it brought with it several benefits such as: It helped identify and solve problems that may be hampering the success of an activity.

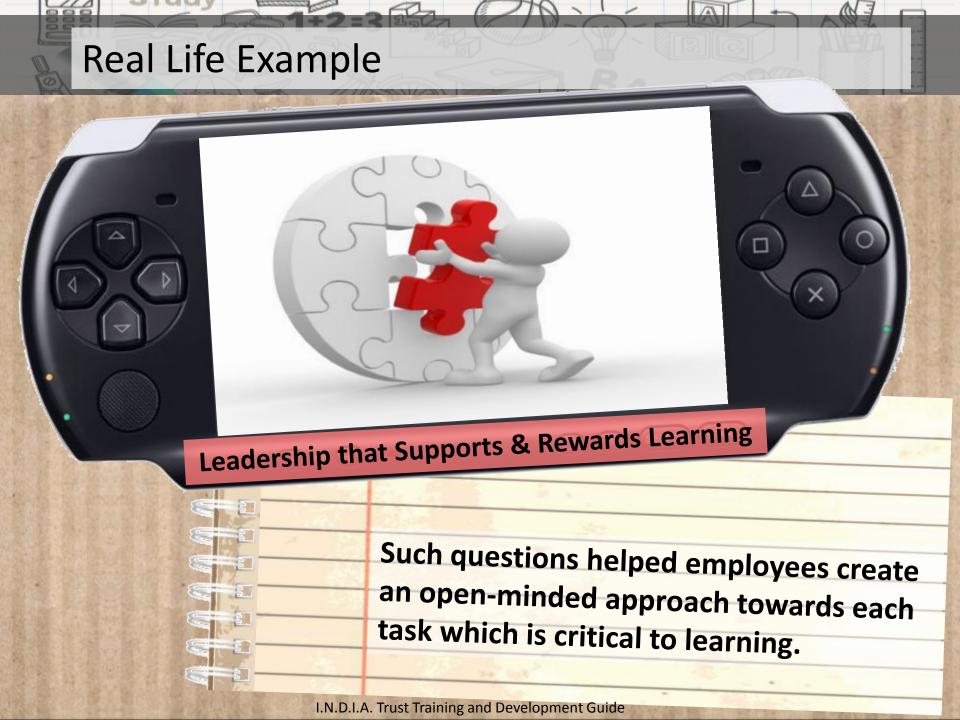


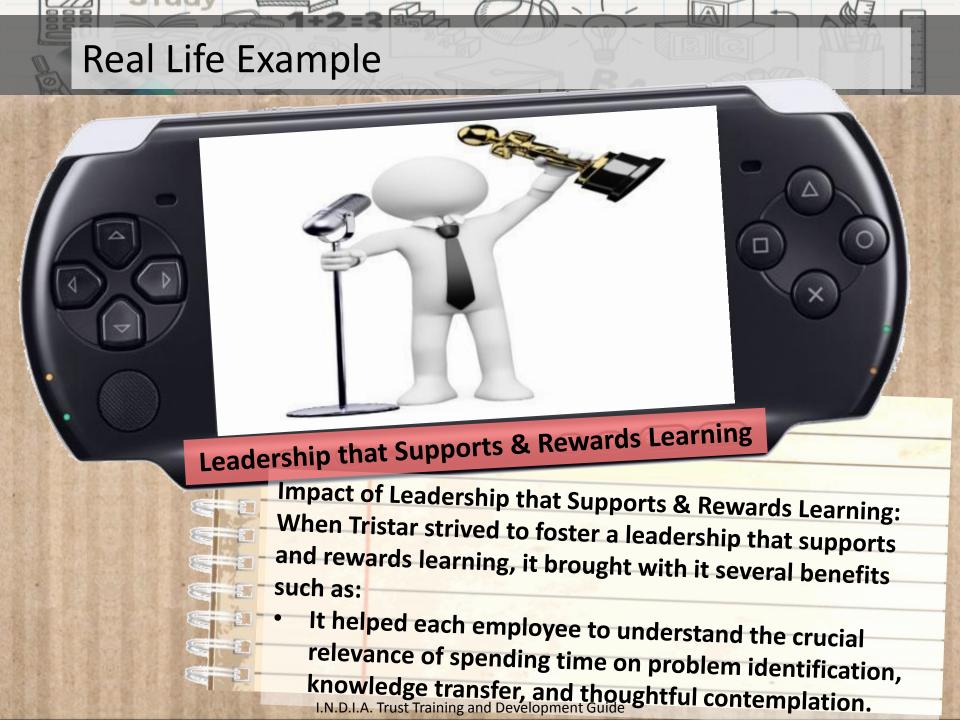


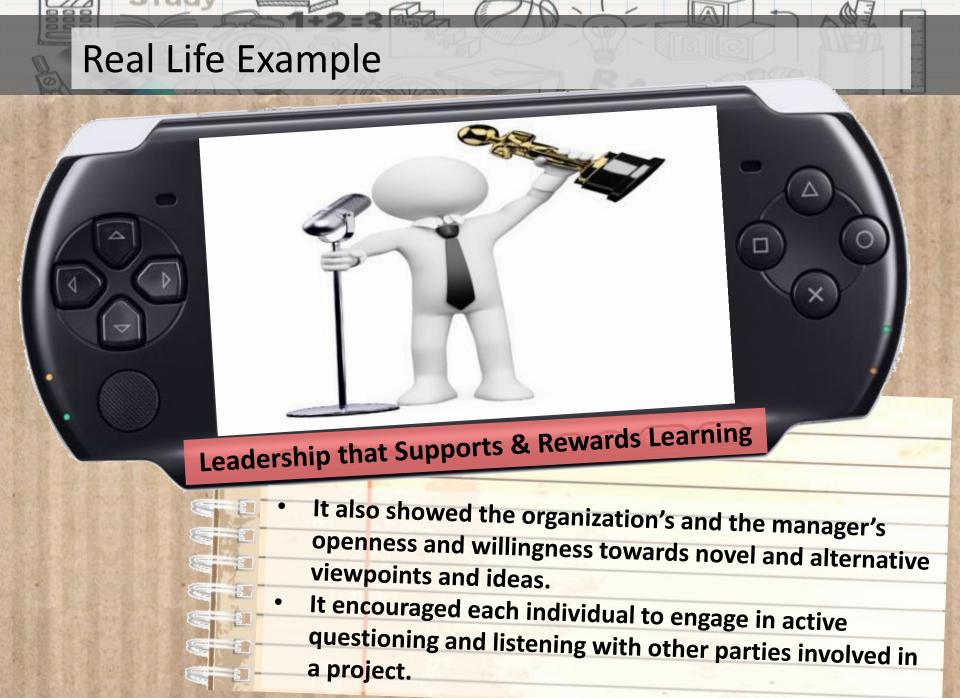


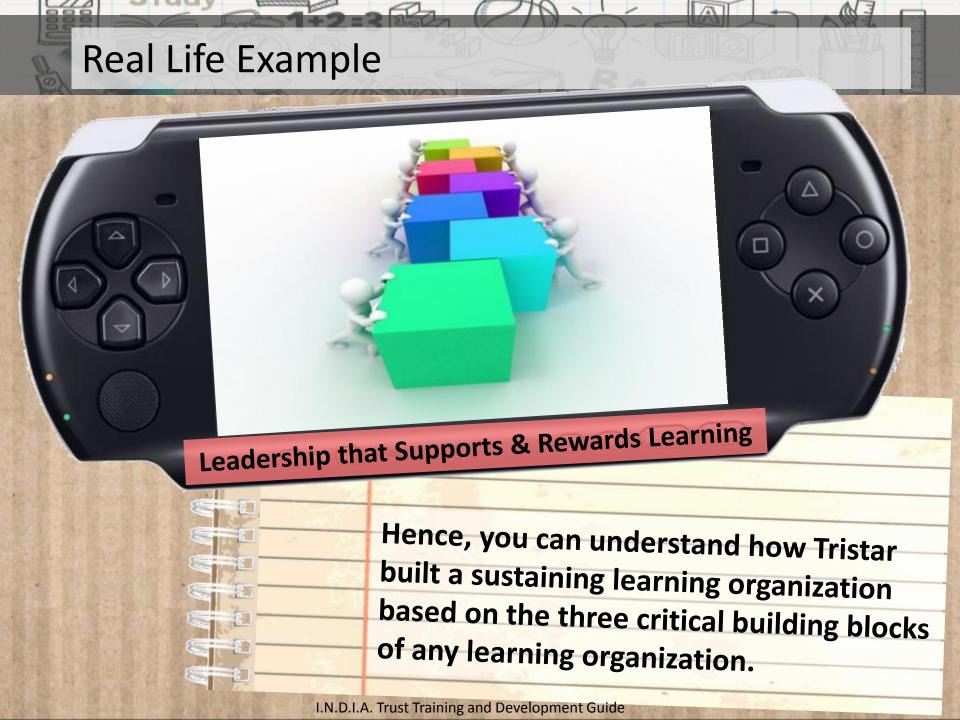












Objectives

Explain What is a Learning Organization

Define a Learning Organization

Explain Why Build a Learning Organization

Explain List the Characteristics of a Learning Organization

Explain Corrective Learning

Explain Transformational Learning

Describe the Various Aspects of Learning Organization

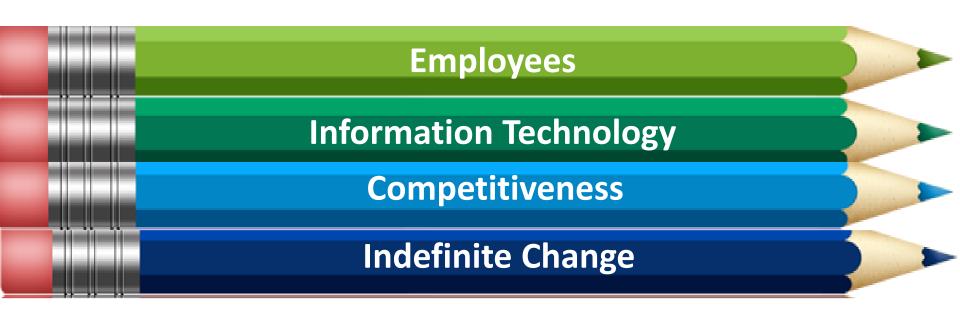
Describe Steps to Build a Learning Organization

Describe The Building Blocks of a Learning Organization

Explain the Factors Driving Learning in an Organization

Factors Driving Learning in an Organization

There are a few factors that drive and foster learning in any organization including a learning organization such as:



Let us look at each in detail.

Employees

Employees

- The employees of an organization are the knowledge workers who have to constantly remain abreast of the latest trends, technology and developments in their respective field and markets.
- Hence, such employees have to undergo continuous learning in order to remain competent and skilled to do their jobs.



Employees

Employees

The employ organization workers we remain ab trends, te developm field and

Such employees who work in a world of perpetually evolving technology, rapid change, and need for creation of new knowledge are hungry to learn and avoid becoming incompetent.

Hence, s undergo order to

Hence, it is crucial that organizations build and foster a learning culture that caters to the learning needs of such knowledge workers

skilled to do their jobs.

Information Technology

Information Technology

- Information Technology is the primary driver of this knowledge age.
- Also, information technologies are continuously evolving and so technological adjustments and changes have become a part of everyday organizational life.
- To adopt these technological changes, the organization needs knowledge workers who are trained on the new technologies and can adapt to them quickly.



Information Technology

Information Technology

- Information Technology is the primary driv
 - age.
- Also, infor are contine technologichanges l

everyday

- So, a learning culture can help an organization's workforce to evolve as the technology evolves and hence do their jobs well. Earlier, learning was seen as something that was done before getting into an organization to get a job.
- However, today learning is seen as a part of the work itself. The efficiency, success, competitiveness and the capacity to change all depend on continuous organizational learning of the learning organization itself
- To adop change:

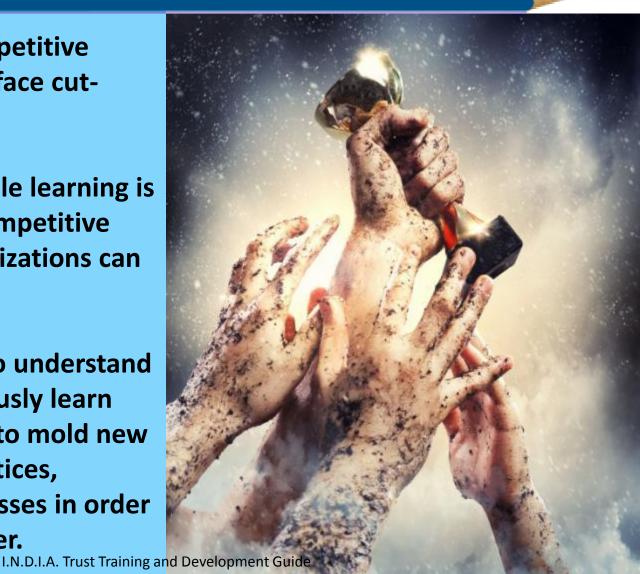
knowledge worker

trained on the new technologies and can adapt to them quickly.

Competitiveness

Competitiveness

- In today's highly competitive world, organizations face cutthroat competition.
- Continuous sustainable learning is the only source of competitive advantage that organizations can bank on.
- Organizations need to understand the need to continuously learn and use the learning to mold new systems, norms, practices, structures, and processes in order to flourish and prosper.



Competitiveness

Competitiveness

- In today's highly competitive
 - world, orga throat com
 - Continuou the only s advantage

bank on.

- Organizational adaptability can be the key that can save an organization from extinction.

 In order to learn and adapt from the learning, organizations need to call.
- organizations need to collect, analyze, and integrate humongous amounts of information to remain competitive.
- Organiza from the information are translated into proper, and use
 - systems, norms, processes in order to flourish and prosper.

Indefinite Change

Indefinite Change

- As the saying goes, the only thing constant in life is change. These indefinite waves change are felt in any organization just as in an individual's life.
- An organization may see many changes in its daily business such as downsizing, government policy changes, technological changes, management changes, mergers, privatization, etc.
- Hence, change does not go away and is an essential dimension of organizational life.

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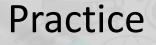
Indefinite Change

Indefinite Change

- As the saying goes, the only thing These constant in indefinite v
 - any organiz
 - individual'
- A learning organization should be flexible and see the change as an opportunity to learn and adapt to the change in the best possible way that benefits the organization to the fullest.
- In fact the lack of adapting to change can prove to be An organi changes i damaging to an organization. as downs
 - A learning organization should use the learning to make changes, changes to the technology, organizational systems, manage privatiza
 - procedures, structures, practices or procedures to adapt
- to the change as quickly as possible. Hence, change does not go and,
 - and is an essential dimension of
 - organizational life.

Practice

Let us now practice all that you have learned about Building a Learning Organization.





Carry out a research study. Look at a few organizations and choose a learning organization. Research thoroughly about this learning organization. Then, based on your research, answer the following questions:

- What kind of a learning culture does the organization have?
- How does the learning culture help the organization remain competitive?
- How is the learning spread across the complete organization?

Case Study

Howard Gotham works as a Project Manager at Leonard Inc.

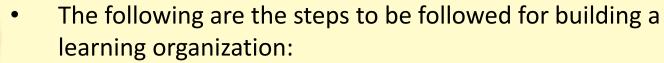
Howard heads a team of 12 people and is responsible for having preliminary discussions with clients and managing the projects.

- 1. How can Howard ensure open communication to foster learning in his team?
- 2. How can Howard use learning from each project to adapt to upcoming changes?

Summary

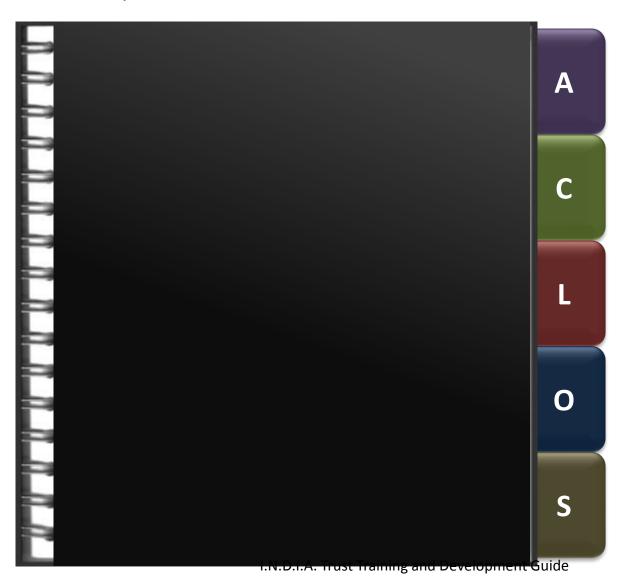
- A 'Learning Organization' is an organization that is adept at generating, adopting, and transmitting knowledge, and changing its behavior to reflect the newly acquired knowledge and insights.
- Researchers have identified two types of learning in a learning organization:
 - Corrective Learning
 - Transformational Learning
- There are three chief aspects of any 'Learning Organization' as follows:
 - Individual Aspect
 - Group Aspect
 - Organizational Aspect

Summary

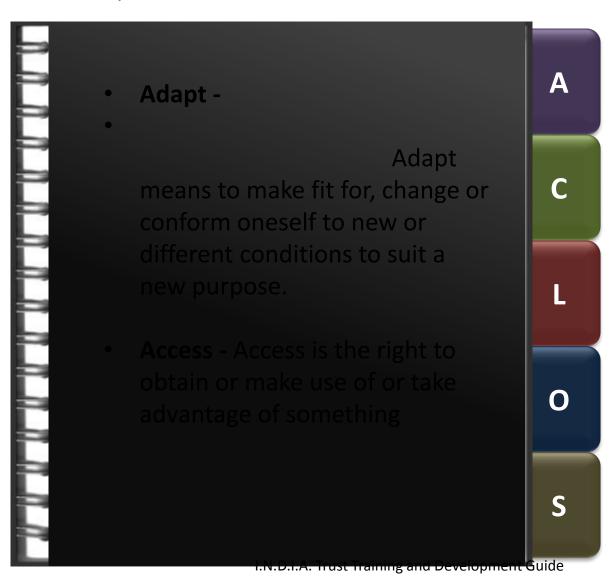


- Step 1: Conducting an Organizational Assessment
- Step 2: Creating a Strategic Plan
- Step 3: Documenting Knowledge
- Step 4: Designing Procedures and Instructions
- Step 5: Aligning Knowledge and Skills
- Step 6: Implementing Supporting Technology
- Step 7: Evaluating and Realigning
- The three building blocks of a learning organization are:
 - Encouraging Learning Environment
 - Well-defined Learning Processes
 - Leadership that Supports & Rewards Learning

Click each alphabet to learn more.



Click each alphabet to learn more.



Click each alphabet to learn more.

 Culture - Culture means the attitudes and behavior that are characteristic of a particular social group or organization.

Communication Communication means the activity of communicating or the activity of conveying information.

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Click each alphabet to learn more.

Learning - Learning is the cognitive process of acquiring skill or knowledge. **Leader -** Leader is a person who rules, guides or inspires others. 0 I.N.D.I.A. Trust Training and Development Guide

Click each alphabet to learn more.

Organization - Organization is a group of people who work together. **Opportunity - Opportunity** means a possibility due to a favorable combination of circumstances. 0

Click each alphabet to learn more.

 Structure - Structure means the manner of construction of something and the arrangement of its parts.

• **Strategy** - Strategy is an elaborate and systematic plan of action.

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